





محمد وعبد الرحمن السعد **البواردي** M & A ALBAWARDI

مجموعــة شـركات Group of Companies

#### TRADING

Albawardi Tools & Hardware

Albawardi Building Materials

Albawardi Supplies

Albawardi Grain Terminal

Albawardi Cement

MAB International

Alba International General Trading

#### **INDUSTRY**

Albawardi Steel Industries

Albawardi Woodwork Industries

Albawardi Metal Alloys

#### SERVICES

Albawardi Materials Recycling

Saudi Materials Recycling Co. Limited (Samarco)

Albawardi Marine Survey

Materials Survey & Inspection Company

International Transport & Warehousing Co. Ltd

#### **INVESTMENT**

Albawardi Investment

#### REAL ESTATE

Albawardi Real Estate

#### **Board Members**

Khaled M. Albawardi

Chairman of board

Musaed A. Albawardi

**Board Member** 

Sami A. Albawardi

**Board Member** 

### **Overview**

In 1957 Mohammed and Abdulrahman Albawardi entered into a partnership that has evolved into one of Saudi Arabia's foremost merchant houses. Their commitment to operate ethically was matched by a strong ambition to be the best in every area of the business. These founding principles, values and commitments set by the founders are still followed in the group generation after another.

Today the Group has a branch network covering Saudi Arabia and GCC countries and employs over 2,000 professional staff whose skills and abilities are fundamental to its success. Albawardi invests significantly in their development, using the latest systems to ensure that its human resources are effectively developed and that they are empowered to fulfill their career aspirations.

Although the primary focus remains on Saudi Arabia and the neighboring Gulf states, Albawardi interests and operations extend across the globe.

The Group has four main areas of activity: trading, industry, services and investment. The achievements of Albawardi Group and its subsidiaries have been recognized through numerous awards and citations from international brand principals, industry groups and governmental bodies.

Albawardi great stability, growth and strength lies in its flexibility to respond to changing market dynamics and the diversified nature of its activities. Albawardi vision is customer oriented and innovative. As a result, it can optimize its response to new opportunities and market developments, while meeting the highest international quality standards across all the Group's operations.

World-class companies in Saudi Arabia and the Middle East leverage the expertise of Albawardi subsidiaries. Competitive advantages enjoyed by its customers are a fitting testament to the Group's culture of quality and this is a cornerstone of the business on which long-term relationships are fostered. Partnership with Albawardi Group ensures association with a dynamic enterprise that enjoys a longstanding reputation for professionalism and an ethical approach to business.



















Our vision is to be the market leader in each and every sector we are in. We will achieve this through hard work, determination, and dedication.

We will remain focused on teamwork, staff development, investing in the latest technologies, research and development. Offering the best products and services to our customers is our ultimate goal, in accordance with our values that are centered on faith and commitment.

## CEO Message



More than five decades of sustained growth and a commitment to best working practices have given Albawardi its strength and reputation of being a leading trading, industrial, services and investment group in Saudi Arabia.

Our commitment to the highest levels of professionalism, ethics and integrity allowed the company to achieve excellence in offering the best products and the highest standards of service, meeting and exceeding our customers' needs.

Albawardi's significant stability, strength and growth, lies in its flexibility to respond and act to changing market dynamics both locally and internationally.

Our group is open to new ideas and ventures, always relying on our long experience, commitment and strong foundations to continue its growth and prosperity.

People are our most valuable asset. By working as a team we achieve our targets and successes together, to the mutual benefit of our customers, shareholders and staff.

We are concerned about preserving and protecting the environment for future generations. We have integrated responsible environmental practices and measures into our daily operations in order to achieve that goal.

Our ethical and ideological responsibilities also extend into our society where we live and work. We consider this responsibility an important pillar of our corporate social values. We will continue playing our role in the prosperity and welfare of our community and its people.

#### Khaled M. Albawardi

Chairman & CEO



Albawardi Tools & Hardware is a stockiest, distributor, wholesaler and retailer of Tools & Hardware. The company has developed an impressive infrastructure over the last 30 years of operation which enabled us to be among the largest companies in this field in the MENA region.

Our range of products cover almost all the market sectors including Plumbing, Welding, Carpentry, Automotive, Aerospace, Gardening, DIY, Civil Works, Painting, Electrical, Measuring and Calibration , Equipments & Machineries, Bolts, Nuts & fasteners, Chemicals and Adhesives, Safety and Handling tools and equipment.

Stanley, Ridgid, Proto, MasterLock, DeWalt, Black & Decker, Greenlee, Osborn, Dronco, Mitutoyo, Louisville, Vessel, Vermont and Allen, are among the world class brands we handle and distribute. An unrivalled distribution network extends across Saudi Arabia and the Gulf States, gave the company the enviable reputation for its quality service.

Albawardi Tools & Hardware maintains more than 58,000 items of various tools and machinery in stock. Its sophisticated e-commerce sales and inventory systems ensure rapid customer response time and on-time deliveries.

The company also holds a wide range of spare parts and provides prominent after-sales service to its customers through its branches and regional hubs across the Kingdom.

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Albawardi Building Materials was formed to consolidate the family's general trading activities, till today it remains at the heart of Group's rich heritage. In early years, business was confined in supplying steel, timber and cement, but with the exponential growth of the Kingdom's construction sector the company expanded rapidly in terms of products and services to be ranked among the largest stockiest and distributors of building material in the area.

Taking advantage of buoyant economic conditions, the company's activities broadened to encompass all construction requirements. Teams of qualified sales engineers are constantly monitoring the market changes in terms of products and specifications. With our branches covering all the country and our sophisticated logistic and transport systems enabled us to fulfill our customers' requirements and to meet or exceed their expectations.

The company offers over 18,000 items of price-competitive, high-quality products of various sizes and specifications. Our range of products includes Steel H and I beams, Channels, Angles, T bars, Flat bars, Rails Beams, Steel Plates and Sheets, Galvanized Steel Sheets, Electro plated Steel, Reinforcing steel bars, Aluminum and Stainless Steel Sheets, Tubes, Pipes, Hardwood, Softwood, Plywood, Insulation materials, Chemicals and many more.

Albawardi Building Materials has a well-established reputation, recognized standards of excellence, and a customer-focused approach to business. Allied with its single-source products offer, it will ensure that we will always continue to support customers in this dynamic market well into the future.

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The arrival of hypermarkets in the region created a new era of marketing techniques & a more demanding retail environment for suppliers to address. Albawardi Supplies recognized this at an early stage. The company is leading the way to enhance the effective merchandising and sale of wide range of products that meet the increasingly sophisticated needs of consumers.

The company implements sales and marketing programs on behalf of principals at the growing number of hypermarkets in Saudi Arabia and Bahrain. From products specification, design, packing, to display, marketing and after sales service are the core activity of our team of experts to carry out our sales programs professionally.

Toys, home appliances, furnishers, office supplies, home linen and textiles, camping equipment, light household goods, stationary and do it-yourself products are among the products we specialize in.

From highly sophisticated warehousing facilities in Dammam, Riyadh and Jeddah, the company supplies virtually all the major outlets, hypermarkets, and malls - Carrefour, Giant and Panda, are among our growing list of satisfied customers.

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Albawardi Grain Terminal is among Saudi Arabia's leading suppliers of animal feed products. Its innovative facilities handle the receipt; processing and dispatch of a wide range of products including Barley and Corn.

The company's operate from two locations in Dammam and Jubail. The grain is imported and then processed at our bagging terminals. Our strategic locations just outside King Abdul-Aziz Port and Jubail Port helped us to reduce cost to our customers and serve them promptly. Our land transport service and logistic systems contributed a lot to our success to service our customers thought out Saudi Arabia.

With a max production output of about 3,200 tons per day and a storage facility which covers an area of 220,000 m2 enabled us to meet the market growing demand.

The company diversification in this field includes flaking products for various animal feed grains. Further studies are now carried out to establish new feed mills for poultry nutrition in Dammam and Jeddah.

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The supply of cement has been integral to the Group's business for over 50 years. In order to keep pace with national development and the customers increasing demand, it was decided to spin off this activity from our Building Materials Company to a company by its own.

Albawardi initially imported bagged cement from Korea, Japan and Romania. Over time, as more cement producing factories were established in the Kingdom, the company concentrated on supporting the Local Saudi cement producers and expands the geographical reach of its business.

Today Albawardi Cement has a nationwide distribution network and it is one of the leading suppliers of bulk and bagged cement to the Kingdom's construction industry. It operates over 300 cement bulkers, supplying customers with over one million tons of cement both type 1 and type 5 annually.

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Based in Lebanon, MAB International is a leading manufacturer of branded household textile items such as comforters, pillows, bed covers and mattress protectors. Textiles utilized in the process are sourced from various international markets, with the company's finished products exported to major hypermarket chains around the world.

MAB International also design and produce its own range of fabrics with various colors and designs in accordance with our customers' requirements.

#### Beirut, Lebanon

MAB International - Beirut

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Alba International is a trading, stocking and distributing company, operating from the United Arab Emirates. The company works to implement innovative selling programs for a wide range of household textiles at major hypermarkets and department stores across UAE, Qatar and Oman.

Our dedication to quality and the implementation of advanced marketing techniques made our selling programs succeed in reaching the end users and gain their satisfaction.

Various products are introduced according to the sales and marketing programs our clients have. Product quality, specification, colors, design and packing are all dealt with and closely monitored in order to reach and achieve the targets set by our clients.

Like Albawardi Supplies, the company operates in a new niche market created by the arrival of hypermarkets in the region. This business has developed into a highly successful enterprise with an impressive reputation for quality and customer service.

Dubai, UAE

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## Industry



Albawardi Steel Industries commenced business in 1993 as a coil service center. It has since grown to become the largest centre for flat products and slitted steel coils in Saudi Arabia. The company has an unrivalled reputation as a major supplier to the construction, electricity, transport and industrial sectors.

Years of experience led the company to expand into downstream industries. It now has 16 fully integrated production units producing a wide range of products and services which includes:

- Slitting or shearing steel coils in black, galvanized, stainless; electro plated steel, silicon steel, as well as aluminum.
- Pre-painted Corrugated Steel Sheets.
- Straightening and cutting of re-bars.
- Powder coating and metal plating in chrome, nickel and zinc.
- Production of OEM machines like asphalt cutters, mini earthmoving equipment, plate compactors, concrete vibrators and cement smoothing machines.
- Production of wheel barrows and trolleys.
- Nuts, bolts and door hinges.
- Shovels.
- Stainless Steel Sinks.
- Medium and heavy fabrication.

Annual production exceeded 300,000 tons with a further expansion going on right now we will be able to top the 500,000 tons soon. Albawardi Steel Industries professionalism, innovation and precision are recognized by customers who benefit from its consistent excellence in quality and service. The company has attained ISO 9001-2000 and ISO 14001 accreditation to ensure the constancy of quality products and services are maintained all the time.

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## Industry



Albawardi Woodwork Industries designs and manufactures high quality wooden products such as doors, cabinets, kitchen units, decorative panels, furniture, and other bespoke items. For a number of years the company has dominated the market supplying numerous major projects and clients.

Raw materials are sourced from around the world, from mahogany, teak, Peach, Walnut, Wawa, Meranti to wood veneers, paint, varnish and wood accessories. Only quality products are selected to meet our customers' expectation and dreams.

With a fully integrated and computerized plant and a team of designers, engineers and craftsmen Albawardi Woodworks will always assure that a high quality and competitively priced products will be produced.

In this highly competitive and quality conscious market, Albawardi Woodwork Industries has built an enviable reputation for design, craftsmanship and reliability, consistently exceeding customers' expectations.

Professionalism, superb design, product finishing and attention to detail, as well as its commitment to continually raising standards, have made Albawardi one of the woodwork industry benchmark. Our history of meeting and surpassing the needs of our customers from design to installation will continue due to our commitments to quality and service.

Whatever the size or type of your project, we have the versatility and comprehensive range of professional services to meet your needs. Simply what we deliver is a piece of art.

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## Industry



Albawardi Metal Alloys is a pioneer in the foundry field since 1993 and considered the only facility of its kind in the region. The company's plant is located in Dammam where it maintains state-of-the-art smelting facilities for high-grade recycled aluminum, copper and stainless steel.

The company's environmentally sound induction, rotary, crucible and reverberatory furnaces produce high-quality alloys in ingots, cubes and sows. These include automobile castings grade aluminum ingots, as well as copper base ingots suitable for the fasteners, pumps and impellers industries and ornamental applications.

Albawardi Metal Alloys is ISO 9002 accredited and always maintains the highest international standards in manufacturing and quality control.

Albawardi Metal Alloys is considered an important partner & support industry for local casting factories, also a pioneer in exporting and supplying Alloys to the automotive industries in Germany and Japan.

Over 98 per cent of our production is targeted for export to prime international names among them BMW, Volkswagen, Mercedes Benz, Toyota, Mazda, Honda and Yamaha.

Quality products, excellent service and customers' satisfaction will always remain our goal and target.

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Albawardi Materials Recycling is another scrap processing entity in our group. The company activities include Collecting, Grading and Recycling Non ferrous Metals.

Steel plates, pipes, structural steel, scrap cars, heat exchangers, vessels and ships are among the scrap the company handles. The scrap is analyzed, classified, shredded, cut, processed, graded, transported and shipped to clients according to their specification.

Dismantling or demolishing used plants and factories is another activity the company is engaged in. In the recent years many projects were awarded, executed and delivered on time in various sectors which included power generating plants, oil & gas refineries and water desalination plants.

Safety is always considered to be our concern and priority in the way we are carrying out our operations, for both the benefit of our workers and environment.

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#### الشركة السعودية لمعالجة المواد المحدودة SAUDI MATERIALS RECYCLING CO. LTD. (SAMARCO)

Saudi Materials Recycling Company Limited (SAMARCO) is a Gold Member of BIR (Bureau of International Recyclers). The company activity includes Collecting, Grading and recycling all types of Ferrous Metals, Plastics, Paper, Rubber, Electronics scrap and surplus materials.

State of the art machinery and equipment is used to process Metals and other materials efficiently from Grading, shredding, separation, baling, packing to metallurgy, laboratory testing and quality control. Taking into consideration our emphasis and commitment to conduct our operations in accordance with the international standards to preserve and protect our environment.

Our operations are carried out from three locations in Saudi Arabia including Dammam, Jubail and Yanbu.

Our commitment to high quality products and excellent service helped us penetrate through various markets including India, Europe, USA, Korea, China and Taiwan.

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Founded in 1983, Albawardi Marine Survey is a leading marine surveyor, loss adjuster and service provider to the PNI club and other underwriters in Saudi Arabia. Our presence in most of Saudi ports enabled us to serve our customers promptly and efficiently.

A team of maritime experts comprising master mariners, naval architects, legal experts and engineers offers worldclass services to a growing number of satisfied customers.

Albawardi Marine Survey is a regional pioneer in the field of marine survey since it was established. These activities grew to encompass comprehensive inspection, investigative and inquiry services relating to ships, cargos and fires.

Services include bunker, hull, machinery and classification surveys; damage investigations and assessments; safety inspections and seaworthiness surveys of ships and yachts; cargo loading and discharge supervision; oil pollution surveys; and the inspection of equipment on-board ships and on land.

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#### شركة معاينة وفحص المواد المحدودة MATERIALS SURVEY & INSPECTION CO. LTD.

MSIC is another service provider company in our group. The company provides professional services in the field of marine and insurance surveys.

The Protection & Indemnity clubs all over the world as well as insurance companies in the Kingdom and the GCC region utilizes our services for cargo condition survey, Bunker survey, Off-hire and On-hire bunker, condition survey, ship condition, purchase surveys and all other dissimilar surveys associated to cargo damage and loss assessments.

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#### الشركة الدولية للنقل والتخزين المحدودة INTERNATIONAL TRANSPORT & WAREHOUSING CO. LTD.

Fifty years of proven experience enabled us to fully understand our Customers' Supply Chain requirements and the Challenges we had to meet in order to develop implement and manage solutions and systems in logistics and transportation to meet our customers' goals.

International Transport & Warehouse Co. Ltd was created to fulfill this task. It is a leading provider of integrated endto-end supply chain management solutions, adding a wide range of pan Saudi overland transportation capabilities.

Over 500 Transport trucks, trailers, Bulkers, vans and vehicles combined with our dedicated and well experienced staff, familiar with the country logistics infrastructure provide and customize transport solutions for various industrial, commercial and contracting sectors within the Kingdom.

The company is a service and solution provider of our group companies and affiliates providing them with transport, warehousing and stock management services.

Our integrated services connected via 3 regional hubs in Dammam, Riyadh and Jeddah.

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#### Investment



 $Albawardi\ Investments\ participates\ in\ venture\ capital\ projects, mergers\ and\ acquisitions\ in\ Saudi\ Arabia\ and\ the\ Gulf$ region. Joint ventures with local and foreign partners are entered in a selective basis, according to a set of prescribed investment criteria.

The Group's aim is to expand and broaden its sources of income in terms of sectorial and territorial coverage to achieve stability and sustain growth. Successful ventures have been undertaken in the petrochemical Plants, Paper mills, Ports services & developments, Insurance, Banking, Mining, Salt productions, Educational and medical services sectors.

Saudi Arabia's entry into the World Trade Organization (WTO) along with a rapidly growing regional population and the dynamic nature of the Gulf and MENA region economies are offering numerous investment opportunities that are continually monitored and evaluated by our team of experts and advisers.

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### Real Estate



Albawardi Real estate has been active in the Saudi market for more than five decades. During the recent years a growing real estate market has emerged in the Gulf Cooperation Council (GCC) region as a result of the continuous growth in the population and the economy which led this market sector to be one of the fastest growing in the world.

Our activities include buying, selling, leasing, developing of properties and the construction of residential and commercial complexes..Albawardi Real estate has become a key participant in this field.

The utilization of our subsidiaries in the construction, engineering and development with our long experience in this sector helped us to be among the market leaders in this growing field.

Albawardi Real Estate has executed many projects that include Lands infrastructure development, housing projects, shopping malls, apartment buildings, and warehouses complexes.

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# The History



Coming from Shaqra — a village in Al Washm district, north of Riyadh city on the ancient pilgrim routes that once crossed the Arabian Peninsula — it was perhaps inevitable that Sheikh Saad Albawardi would become a trader. Although Sheikh Saad never left Shaqra, in the 1920s and 30s he successfully built his business trading with Makkah in the West, and Al Ahssa in the East. Originally a farmer of significant lands in the area surrounding Shaqra, Saad provided butterfat and livestock to Al Ahssa in exchange for dates and cloth. He traded clothes and carpets in Makkah for gold bars and coins. Most of the activities were conducted on an informal basis, albeit pursuing Saad's desire to 'honor one's word'.

Sheikh Saad's two sons Mohammed and Abdurrahman carried on the trading activities from their father. Having the desire to serve their people and community, they established a bus service company in the early 50's, at a time where paved roads did not exist.

Just after, a soft drink factory was established in Riyadh, in cooperation with CanadaDry, Canada along with local partners.

In 1957 a formal partnership was registered between Sheikh Saad's two sons under the name of  $M \otimes A$  Albawardi. This period testified an expansion of the business with its first involvement in building materials, specifically cement and steel.

In the early 60's, the Company diversified by involving further into trading of electrical home appliances mainly from Italy and Germany.

The Company continued to grow rapidly during the 1960s and 70s. In the beginning of the 80s, the second generation of the family got involved in the business. Sheikh Saad's grandsons Khaled, Mosaed and Sami joined & carried over the responsibility successfully.

Subsequently the Group diversified into new trading ventures, industries, services, real estate and investments. The Group developed dynamically into broadly based enterprise, which is presently very well known & recognized as Albawardi Group of companies, operating across Saudi Arabia, GCC and MENA region.

More than five decades of sustained growth and successes were achieved due to the strong commitment by the owner's generation after another to the mission and tasks set by the founders in carrying out the business in a professional, ethical and integral manor.

## Contact directory

## HEAD OFFICE

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### CENTRAL PROVINCE

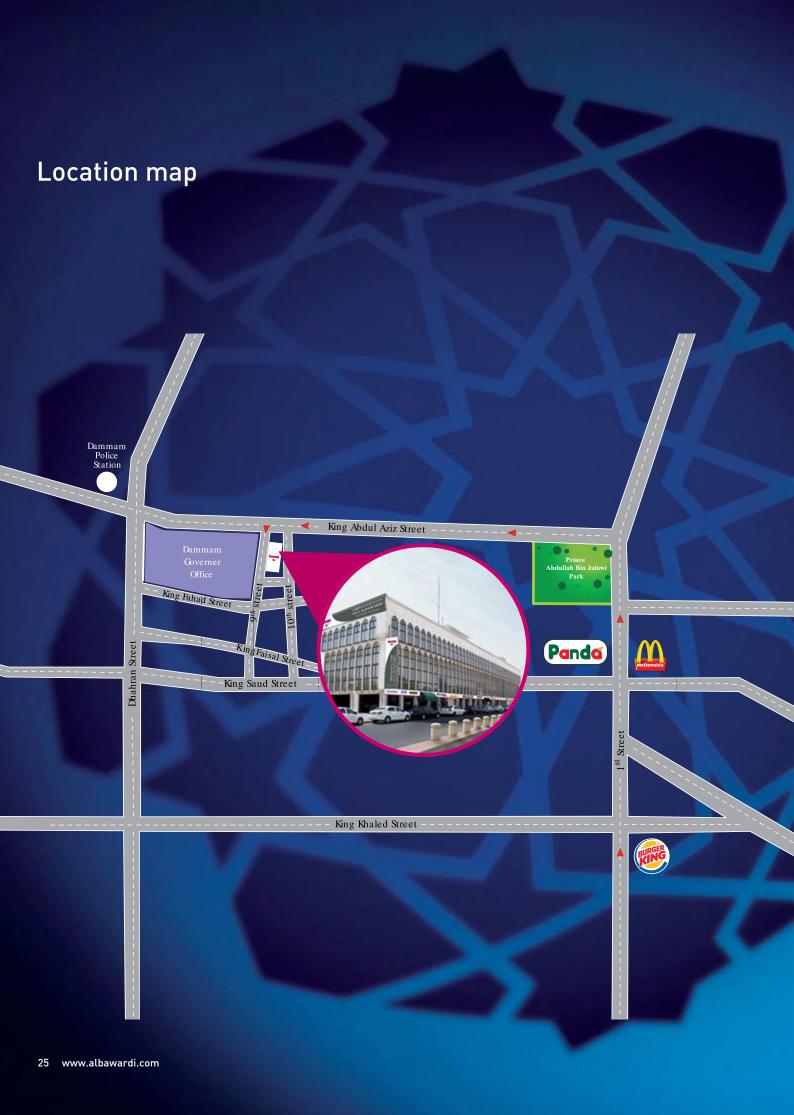
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#### WESTERN PROVINCE

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